

SALE RESULTS – JANUARY 7th, 2014

PRICES SHOWN IN US DOLLARS

Having just concluded our first sale of the season we were very pleased with our results. Our attendance surpassed last January's numbers and results on some articles increased over January 2013 as well. This was a pleasant surprise as recent ranch mink auctions have witnessed price drops and clearances of 20 to 30% with buyer attendance way down.

Yesterday's auction opened with beaver which sold very strong with a \$32 average overall and a 85% clearance. As the last lot was sold the entire auction room applauded setting the tone for the rest of the day. We had a very diverse crowd with buyers from Korea, China, Greece, Italy and Russia as well as good support from North America.

All commented on the success of our auction as well on our positioning of our March and May/June auctions where it was stressed by most that a lot of wild fur orders will be held for our sales in Finland. This year the buying strength will come from Russia and Europe and it has been well received that Fur Harvesters Auction has taken its world renowned wild fur collection to Helsinki. A 30 minute flight from St. Petersburg Russia and a tremendous savings in airfare, time, energy and jet lag is avoided by all the power brokers of Europe. It is felt that many will easily fill their orders for wild goods at our two sales in Finland and never have to leave their continent.

After yesterday's results we are more confident than ever that our March auction in Finland will draw the largest crowd of any auction this year and our results will set the price bar on wild goods.

As always we thank you for your support and wish you a healthy and prosperous 2014.

Species	Offered	% Sold	Section	Average	Top
Beaver	20,299	85%	1st Section	\$35.66	
		34%	3rd Section	\$7.10	\$74.00
			Overall	\$32.79	
Castoreum	Grade #1 \$50.00/lb		Grade #2 \$40.00/lb	Grade #3 \$30.00/lb	
Wild Mink	2,920	50%	Overall	\$17.61	\$24.00
Otter	904	85%	Overall	\$60.33	\$110.00
Muskrat	36,950	99%	Eastern	\$10.11	\$16.50
			NWT	\$9.34	\$10.00
Raccoon	30,551	35%	Canadian	\$11.78	\$33.00
		65%	Minn./Wisc.	\$31.47	\$62.00
		45%	Iowa	\$19.33	\$24.00
		40%	East USA	\$10.26	\$12.00
			Bigger sizes unsold.		
Red Fox	1,199	100%	Eastern	\$59.26	\$110.00
		100%	Northern	\$86.94	\$105.00
		25%	Central - Mainly Unsold	\$21.84	\$30.00
Cross Fox	67	100%	Overall	\$61.62	\$78.00
Arctic Fox	633	100%	Overall	\$50.82	\$72.00
Grey Fox	470	80%	Overall	\$28.65	\$35.00
Coyote	3,263	24%	Overall	\$56.90	\$78.00
Timber Wolf	201	76%	Arctic	\$281.04	\$540.00
		55%	Eastern	\$100.91	\$200.00
Wolverine	52	54%	Overall	\$259.23	\$370.00
Black Bear	21	81%	Overall	\$110.29	\$290.00
Seal	1,078	42%	Overall	\$37.92	\$66.00
Weasel	9,395	Mainly Unsold			\$8.00
Squirrel	918	100%	Overall	\$0.95	\$1.80

Averages are sundry owner, 1st Section pelts only unless stated overall.