

## SALE RESULTS – JANUARY 7, 2008

PRICES SHOWN IN U.S. DOLLARS

Fur Harvesters Auction Inc. opened the 2008 wild fur season with a strong attendance of international buyers. Raccoon sold 10-15% higher over last years levels on the larger sizes. This season's harvest will be short over last year, and much of the buying community is concerned with production and price levels. Retailers overseas had an increase in sales over last season; much of this is due to colder temperatures and restructuring prices on last year's inventory. Fisher and raccoon sold well with the better quality goods selling higher than last year. February should show increase price levels, due to lower than normal production on most articles.

A small assortment of held over smaller sized sables were offered and sold well with good interest. An early assortment of fisher sold very strongly at a high of \$106.00 for males and a high of \$98.00 for females. Beaver prices remained at May's levels and low production is being viewed as a real concern to buyers who now realize that prices on this very important item need improvement in order to boost production. Castoreum is selling very well. A fresh collection of muskrats cleared at new levels with 85% being sold at a high of \$7.70, up from last spring's levels. Western Canadian Coyotes sold under keen competition with a high of \$50.00, 1<sup>st</sup> section at an average of \$35.25, and easterns also sold well with a top of \$38.00 and an average of \$30.76. The situation with otter remains the same as last season with little interest in this article.

Species	Offered	% Sold	Average	Top	Quote
Beaver	16,503	70%	\$21.05	\$49.00	*Look for improvement as the year progresses.
Wild Mink	6,527	72%	\$13.36	\$23.00	
Sable	3,021	75%	\$42.61	\$60.00	*Strong demand expected for bigger sizes and darker colours.
Otter	5,806	MAINLY WITHDRAWN			
Fisher	732	100%	\$77.27	\$106.00	*Excellent demand.
Muskrat	57,273	85%	\$3.38	\$7.70	Showing improvement.
Raccoon	52,689	98% 100% 96% 89%	ONT - \$22.04 MN/WISC - \$25.92 IOWA - \$21.56 E. USA - \$20.13	\$38.00 \$36.00 \$34.00 \$33.00	*Excellent demand.
Coyote	3,845	44%	WEST - \$35.25 EAST - \$30.76	\$50.00 \$38.00	Showing improvement.
Red Fox	6,146	-	\$21.43	\$37.00	Mainly Unsold
Grey Fox	1,241	-	-	\$46.00	Mainly Unsold
Lynx	Will be offered in Feb 08				*Excellent demand
Lynx Cat	Will be offered in Feb 08				*Excellent demand
Timber Wolf	47	51%	\$172.90	\$390.00	*Excellent demand for Northern Goods.
Wolverine	8	75%	\$266.67	\$340.00	*Excellent demand for Northern Goods.
Polar Bear	16	93%	\$2232.14	\$5300.00	Excellent demand.

\* Look for increases on our February 2008 auction in Seattle, Wa.